

SALE FOOTBALL CLUB

FINANCIAL STATEMENTS

30 JUNE 2023



Harold Sharp Limited

5 Brooklands Place

Sale

M33 3SD

SALE FOOTBALL CLUB
FINANCIAL STATEMENTS
YEAR ENDED 30 JUNE 2023

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SALE FOOTBALL CLUB

CLUB INFORMATION

President Mr J Hourihan

Chairman Mr S Bambrick

Treasurer Mr R Davies

Secretary Mr M Roberts

Principal Address Heywood Road
Sale
Cheshire
M33 3WB

Accountants Harold Sharp Limited
5 Brookland Place
Sale
M33 3SD

Banker Barclays Bank plc
48-50 George Street
Altrincham
Cheshire
WA14 1RH

SALE FOOTBALL CLUB

THE REPORT OF THE EXECUTIVE COMMITTEE

YEAR ENDED 30 JUNE 2023

The Executive Committee has pleasure in presenting its report and financial statements of the club for the year to 30 June 2023.

RESULTS

The deficit for the year after taxation was £76,059 (2022: £102,919).

STATEMENT OF RESPONSIBILITIES OF THE EXECUTIVE COMMITTEE

The executive committee is responsible for preparing the Executive Committee's Report and the financial statements in accordance with applicable law and regulations.

The rules of the club require the Executive Committee to prepare financial statements for each financial year. Under these rules the Executive Committee has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under the rules of the club, the Executive Committee must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the club and of the surplus or deficit for that period.

In preparing these financial statements, The Executive Committee is required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgements and estimates that are reasonable and prudent; &
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the club will continue in operation.

The Executive Committee is responsible for keeping adequate accounting records that are sufficient to show and explain the club's transactions and disclose with reasonable accuracy at any time the financial position of the club. It is also responsible for safeguarding the assets of the club and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In preparing the financial statements, the Executive Committee is responsible for assessing the entity's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern of accounting unless the Executive Committee either intends to liquidate the entity or to cease operation, or has no realistic alternative to do so.

Principal Address:
Heywood Road
Sale
Cheshire
M33 3WB

Signed by order of the Executive Committee

M ROBERTS
Secretary

16 May 2024

SALE FOOTBALL CLUB

INDEPENDENT ACCOUNTANT'S REVIEW REPORT TO THE MEMEBERS OF SALE FOOTBALL CLUB

YEAR ENDED 30 JUNE 2023

We have reviewed the financial statements of Sale Football Club for the Year ended 30 June 2023 which comprise the statement of comprehensive income, statement of financial position, statement of changes in equity and notes to the financial statements including a summary of significant account policies. The financial reporting framework that has been applied in their preparation is applicable law and the United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

RESPONSIBILITIES OF THE EXECUTIVE COMMITTEE

As explained more fully in the Report of the Executive Committee set out on page 3, the Executive Committee is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

RESPONSIBLIITY OF THE ACCOUNTANT

Our responsibility is to express a conclusion based on our review of the financial statements. We conducted our review in accordance with International Standard on Review Engagements (ISRE) 2400 (Revised), Engagements to review historical financial statements and ICAEW Technical Release TECH 09/13AAF Assurance review engagements on historical financial statements. ISRE 2400 also requires us to comply with the ICAEW Code of Ethics.

SCOPE OF ASSURANCE REVIEW

A review of the financial statements in accordance with ISRE 2400 (revised) is a limited assurance engagement. We have performed additional procedures to those required under a compilation engagement, which primarily consist of making enquiries of management and others withing the entity, as appropriate, applying analytical procedures and evaluating the evidence obtained. These procedures are substantially less than those performed in an audit conducted in accordance with International Standards on Auditing (UK and Ireland). Accordingly, we do not express an audit opinion on these financial statements.

CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the financial statements have not been prepared:

- so as to give a true and fair view of the state of the club's affairs as of 30 June 2023 and of its deficit for the period then ended; &
- In accordance with United Kingdom Generally Accepted Accounting Practice.

USE OF OUR REPORT

The report is made solely to the club's members, as a body, in accordance with the terms of our engagement letter. Our review has been undertaken so that we might state to the club's members those matters we have agreed to state to them in a reviewer's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the club and the club's members as a body, for our work, for this report, or for the conclusions we have formed.

Harold Sharp Limited
5 Brooklands Place
Sale
M33 3SD

15 May 2024

SALE FOOTBALL CLUB

STATEMENT of COMPREHENSIVE INCOME

YEAR ENDED 30 JUNE 2023

	2023		2022	
	£	£	£	£
TURNOVER		368,915		318,785
Cost of goods sold		<u>(230,397)</u>		<u>(173,388)</u>
		138,518		145,397
Bar staff wages	107,969		73,823	
Non-consumable purchases	1,852		1,861	
Stocktaker's charges	<u>480</u>		<u>480</u>	
		<u>(110,301)</u>		<u>(76,164)</u>
GROSS PROFIT		28,217		69,233
OTHER INCOME				
Membership subscriptions	81,410		38,810	
Hire of facilities	380,391		343,615	
Catering	7,210		-	
Brewery sponsorship	-		-	
Sponsorship	84,190		69,668	
Funding from Sports Associations	113		540	
Gate receipts	61,552		2,521	
Grants	-		8,207	
Sundry income	<u>31,352</u>		<u>12,490</u>	
		646,218		475,851
Overheads		<u>(914,869)</u>		<u>(783,900)</u>
OPERATING DEFICIT		(240,434)		(238,816)
INVESTMENT ACTIVITIES				
Investment income	110,574		167,774	
Management fee & charges	<u>-</u>		<u>-</u>	
	110,574		167,774	
Building society interest received	<u>-</u>		<u>-</u>	
	110,574		167,774	
Disposal of investments	<u>-</u>		<u>-</u>	
DEFICIT BEFORE TAXATION		110,574		167,774
Tax on non-mutual income		<u>-</u>		<u>-</u>
DEFICIT FOR THE FINANCIAL YEAR		(129,860)		(71,042)
Revaluation of investments	-		-	
Tax relating to components of other comprehensive income	<u>53,801</u>		<u>(31,877)</u>	
Other comprehensive income for the year		<u>53,801</u>		<u>(31,877)</u>
TOTAL COMPREHENSIVE INCOME FOR THE FINANCIAL YEAR		<u>(76,059)</u>		<u>(102,919)</u>

All the activities of the entity are from continuing operations.

The entity has no other recognised items of income and expenses other than the results for the year as set out above.

SALE FOOTBALL CLUB

STATEMENT of COMPREHENSIVE INCOME (CONTINUED)

YEAR ENDED 30 JUNE 2023

	2023		2022	
	£	£	£	£
ESTABLISHMENT COSTS				
Ground care	42,793		36,933	
Light, heat & water	92,120		70,597	
General rates	6,312		9,897	
Insurance	18,742		14,588	
Repairs & maintenance	57,810		45,855	
Property services	276		1,279	
Security	679		721	
Depreciation of tangible assets	112,763		127,471	
Disposal of assets	-		-	
		331,495		307,341
OPERATIONAL COSTS				
Rugby expenses	335,254		299,071	
Programmes	-		-	
Squash expenses	-		-	
Youth development	2,033		3,228	
Vikings costs	3,456		-	
		340,743		302,299
ADMINISTRATION COSTS				
Salaries	126,384		91,488	
Staff pension costs	400		75	
Community coaching	-		-	
Travelling expenses	6,999		1,743	
IT support & telephone charges	11,553		6,271	
Printing, stationery & postage	1,485		995	
Marketing & advertising	8,872		2,650	
Administrative & book-keeping services	14,109		10,296	
Payroll services	1,028		1,183	
Legal & professional fees	8,840		589	
Accountancy fees	4,050		3,500	
Health & Safety	-		-	
Bank charges & interest	13,684		8,369	
Bad debts	-		-	
Equipment hire	5,303		3,153	
Audio Visual costs	5,482		6,679	
Cleaning materials	21,919		19,707	
Tickets	7,419		11,295	
Sundry expenses	5,104		6,267	
		242,631		174,260
TOTAL OVERHEADS		<u>914,869</u>		<u>783,900</u>

SALE FOOTBALL CLUB

STATEMENT OF FINANCIAL POSITION

30 JUNE 2023

	Note	2023		2022	
		£	£	£	£
FIXED ASSETS					
Tangible assets	5		1,851,300		1,925,690
Investments	6		<u>1,532,015</u>		<u>1,532,015</u>
			3,383,315		3,523,758
CURRENT ASSETS					
Stocks	7		11,768		9,499
Debtors	8		164,240		64,565
Cash at bank and in hand			<u>53,830</u>		<u>172,831</u>
			232,838		246,895
CREDITORS: amounts falling due within one year	9		<u>255,412</u>		<u>267,800</u>
NET CURRENT LIABILITIES			<u>(22,575)</u>		<u>(20,905)</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			3,360,740		3,436,800
PROVISIONS					
Deferred taxation			<u>(8,554)</u>		<u>(8,554)</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			<u>3,352,186</u>		<u>3,428,246</u>
RESERVES					
Members funds			<u>3,352,186</u>		<u>3,428,246</u>
			<u>3,352,186</u>		<u>3,428,246</u>

These financial statements have been prepared in accordance with the provisions applicable to entities subject to the smaller regime and in accordance with FRS 102, "The Financial Reporting Standard applicable in the UK and Republic of Ireland."

These financial statements were approved by the Executive Committee and authorised for issue on 16 May 2024.

Principal address:
Heywood Road
Sale
Cheshire
M33 3WB

Signed by order of the officers

S Bambrick
Chairman

R Davies
Treasurer

15 May 2024

SALE FOOTBALL CLUB

STATEMENT of CHANGES in EQUITY

YEAR ENDED 30 JUNE 2023

	Fair Value Reserve £	Members' Funds £	Total £
As at 30 June 2021	-	3,531,166	3,531,166
Surplus/(deficit) for the year		(71,042)	(71,042)
Other comprehensive income for the year:			
Revaluation of investments	-	-	-
Tax relating to components of other comprehensive income	-	(31,877)	(31,877)
Reclassification from fair value reserves to members' funds	-	-	-
As at 30 June 2022	-	3,428,247	3,428,247
Deficit for the year		(129,860)	(129,860)
Other comprehensive income for the year:			
Revaluation of investments	-	-	-
Tax relating to components of other comprehensive income	-	53,801	53,801
Reclassification from fair value reserves to members' funds	-	-	-
As at 30 June 2023	<u>-</u>	<u>3,352,186</u>	<u>3,352,186</u>

SALE FOOTBALL CLUB

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2023

1. GENERAL INFORMATION

The entity is a private members club. Its principal address is Heywood Road, Sale, Cheshire, M33 3WB.

2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in compliance with the provisions of FRS 102 Section 1A, "The Financial Reporting Standard applicable in the UK and the Republic of Ireland."

3. ACCOUNTING POLICIES

(i) Basis of preparation

The financial statements have been prepared on the historical cost basis, as modified by the revaluation of certain financial assets and liabilities measured at fair value through profit or loss.

(ii) Transition to FRS 102

The entity transitioned from previous UK GAAP to FRS 102 as at 1 August 2015.

(iii) Judgements and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported. These estimates and judgements are continually reviewed and are based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

(iv) Revenue recognition

Turnover is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods or services rendered, stated net of discounts and Value Added Tax.

(v) Taxation

The taxation expense represents the aggregate amount of current and deferred tax recognised in the reporting period. Tax is recognised in profit or loss.

Current tax is recognised on non-mutual income for the current and past periods. Current tax is measured at the amounts of tax expected to pay using the tax rates and laws that have been enacted or substantively enacted at the reporting date.

Deferred tax is recognised in respect of all timing differences at the reporting date. Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the reporting date that are expected to apply to the reversal of the timing difference.

(vi) Tangible assets

Tangible assets are initially recorded at cost, and subsequently stated at cost less any accumulated depreciation and impairment losses.

Any tangible assets carried at revalue amounts are recorded at the fair value at the date of revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment losses. Where it is impracticable to measure fair value reliably without undue cost or effort, the cost model will be adopted.

(vii) Depreciation

Depreciation is calculated so as to write off the cost or valuation of an asset, less its residual value, over the useful economic life of that asset as follows:

Buildings at Heywood Road	5% pa of cost
Buildings at Carrington lane	2% pa of cost
Floodlights	15% pa of cost
Plant & machinery	25% pa of cost
Equipment	15% pa of cost

SALE FOOTBALL CLUB

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2023

(viii) Fixed Asset Investments

Fixed asset investments are initially recorded at cost, and subsequently stated at cost less any accumulated impairment losses.

Fixed asset investments accounted for in accordance with the fair value model are initially recorded at the transaction price. At each reporting date, the investments are measured at fair value, with changes in fair value recognised in other comprehensive income. Where it is impracticable to measure fair value reliably without undue cost or effort, the cost model will be adopted.

(ix) Impairment of tangible assets

A review for indicators of impairment of tangible fixed assets is carried out at each reporting date, with the recoverable amount being estimated where such indicators exist. Where the carrying value exceeds the recoverable amount, the asset is impaired accordingly.

(x) Stocks

Stocks are valued at the lower of cost and net realisable value, after making allowance for obsolete and slow-moving items.

(xi) Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets or financial liabilities.

(xii) Defined contribution plans

Contributions to defined contribution plans are recognised as an expense in the period to which the related service is provided.

4. EMPLOYEE NUMBERS

The average number of persons employed by the entity during the year amounted to 83 (2022: 42)

5. FIXED ASSETS

	Buildings	Plant & Machinery	Floodlights	Total
	£	£	£	£
COST				
At 30 June 2022	3,221,768	528,568	81,359	3,831,695
Additions	2,656	6,994	28,723	38,373
Disposals	-	-	-	-
At 30 June 2023	<u>3,224,424</u>	<u>535,562</u>	<u>110,082</u>	<u>3,870,068</u>
DEPRECIATION				
At 30 June 2022	1,334,215	493,738	78,052	1,906,005
Charge	93,293	16,512	2,958	112,763
Disposals	-	-	-	-
At 30 June 2023	<u>1,427,508</u>	<u>510,250</u>	<u>81,010</u>	<u>2,018,768</u>
NET BOOK VALUE				
At 30 June 2023	<u>1,796,916</u>	<u>25,312</u>	<u>29,072</u>	<u>1,851,300</u>
At 30 June 2022	<u>1,887,553</u>	<u>34,830</u>	<u>3,307</u>	<u>1,925,690</u>

SALE FOOTBALL CLUB

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2023

6. INVESTMENTS

	2023		2022	
	£	£	£	£
Sale Football Club Company Limited:				
1 Ordinary Class A share & 1680 Ordinary Class B shares	486		486	
Loan	<u>381,529</u>		<u>381,529</u>	
		382,015		382,015
Investment portfolio at market value	-		-	
Cash available	<u>-</u>		<u>-</u>	
		<u>382,015</u>		<u>382,015</u>
12% Fixed Rate Secure Loan Note	<u>1,150,000</u>		<u>1,150,000</u>	
		<u>1,532,015</u>		<u>1,532,015</u>

Sale Football Club Company Limited

100% of the issued share capital of Sale Football Club Limited ("SFCL" which was dormant throughout the current and preceding year) is held in the names of the Club's Trustees in trust, on behalf of the Club's members. The aggregate of the share capital and reserves of SFCL at 31 July, 2023 was £58,605 (2022: £58,605).

Monies were advanced to Sale Football Club Limited to acquire the land at Carrington Lane in order to facilitate the Training Centre. All land at Carrington Lane is held by Sale Football Club Limited.

Investment portfolio

The portfolio was managed by investment brokers on a discretionary basis. The brokers report to the club's Treasurer and to the Secretary of Sale Football Club Co. Limited, who have delegated authority from, and are responsible to, the Executive Committee. The account was closed in early 2020.

7. STOCKS

	2023	2022
	£	£
Bar	<u>11,768</u>	<u>9,499</u>

8. DEBTORS

	2023	2022
	£	£
Trade debtors	31,444	57,909
Other debtors	127,105	5,774
Prepayments and accrued income	<u>5,691</u>	<u>882</u>
	<u>164,240</u>	<u>64,565</u>

9. CREDITORS

	2023	2022
	£	£
Trade creditors	32,072	44,320
Corporation tax	65,232	119,036
PAYE payable	16,618	11,988
Staff pension contributions	2,590	1,107
VAT payable	50,711	24,638
Other creditors	69,071	50,357
Accruals & deferred income	<u>19,118</u>	<u>16,354</u>
	<u>255,412</u>	<u>267,800</u>