

Sale FC Rugby Club

AGM Minutes of 14th June 2017

Executives in attendance:

Steve Smith (SJS) Chairman, Richard Trickey (RT) acting President, Ian Bullough (IB) Treasurer, Paul Kelly (PK) Chairman of Rugby, Brad McBride (BM) acting Secretary, James Hourihan (JH) M&J Chairman.

The meeting opened with a welcome from SJS. The meeting was then handed to acting Secretary BM.

BM read out the apologies and asked for any from the floor.

Apologies:

Denis Cremin, Roy Maddick, Ian Currie, Paul Turner, Baden Bishton, Keith Farrell, Elaine O'Flaherty, Peter Laws, Andy Boucher, Alan Castree, John Ludlow, Jackie Batstone, Paul Batstone, David Morrison, John Trickey, John Seaborn, Susan Seaborn, David Seaborn, Jonathan Keep, Tony Howcroft, Peter Simpson, Vic Matthews, Michael Anderson, Geoff Horner, Richard Rushton.

BM referred to the minutes of the 2016 AGM and looked for approval of these minutes. RT pointed out that an error had been made and Harold Stanley was not awarded Life Membership at the 2016 AGM. BM asked that, with that one amendment, could the minutes be approved. A show of hands confirmed this.

Treasurers Report:

IB addressed the meeting and presented the annual accounts. He reported that the trading deficit, of the club, has dropped slightly.

The income from the Sharks was £116k for the year. There was no income from Manchester City but Swinton Lions had now played a full season at Heywood Rd so the Club has benefitted from increased revenue. The net income from the hire of facilities, from tenants, had increased by just over £12,000.

At this point, Barry Boardman expressed concern that one of the tenants, M&F Renewables, are again experiencing financial difficulties. He asked IB what provision the Club has to prevent further debt, following the right-off of monies owed in previous years. IB assured Barry, and the Membership, that this company were currently up to date with their rent and that Mike Jefferson

was ensuring that they didn't fall behind with payments. It was agreed that this situation would be closely monitored, as no action could be taken until they defaulted.

IB pointed out that the bar income had dropped from £96k to £91k; he explained that there had not been a price increase during this period. This showed a gross profit of £26k which is down on last year.

IB confirmed that the sponsorship from Carlsberg had increased from £5k, in 2015, to £10k in 2016.

IB explained that the salaries had dropped slightly as David Lomax had dropped to part time hours but this saving would be used go towards Paul Grainge to maintain the pitches.

In respect of the rugby costs, IB explained that players' wages had increased from £69,703 to £80,017. There was a decrease in physio costs but the cost of travel had increased to £7210 from £5,055.

Finally IB explained that the investments money, which stands at c£2.45m, is returning an approximated yield of 5%.

IB regrettably had to inform the meeting that the Club had recently been the victim of a fraud. The amount of £9750 was paid to a 3rd party following an email scam. IB is in talks with the bank to see if these monies can be recovered. Whilst IB doesn't hold much hope of recovering the money, the employee involved is in no way under suspicion.

BM asked if these accounts could be accepted by the membership. This motion was proposed by Michael Boyle and seconded by Michael Atherton. A show of hands approved the accounts.

Chairman's Report:

SJS addressed the meeting and congratulated the Club on a great rugby season. Following the loss in the play-offs, it is the intention to aim for promotion in the next season.

SJS turned to the financial position, of the Club, and acknowledged that the existing income was not sufficient to clear the rugby deficit. He explained a proposal to create a new function suite, on the site of the 1861 bar and across the Tae Kwan Do area (the old squash courts). He informed the meeting that plans had been drawn and the Club were currently seeking planning permission. If planning is passed then it's the intention to start the project as soon as possible. This will minimise that impact, the building work will have, on the rugby season. SJS invited those members who had not seen the plans to do so.

SJS reported that a new role had been created to run the new and existing facility, following the retirement of Wynn Loughlin, the Club Steward. He explained that BM had been appointed to this role. At this point, Stephen Armstrong raised a concern that he felt there would be a conflict of interest with BM having 2 roles within the Club. SJS did not see a problem with this situation and BM explained that the Secretary role is voluntary; therefore, the paid position would take priority. It was agreed that BM would resign from the post of Club Secretary, if he felt that it would compromise his position as an employee.

Chairman of Rugby's Report:

PK reinforced the sentiments of SJS and congratulated all those involved with the 1st team. He explained that the Club were in a position where the Colts were now feeding into the senior section and he hopes that some of them go on to a 1st team place.

He acknowledged that problems still existed with the 2nd team. He reported that Andrew Jibson had stepped down as team manager and coach and thanked him for all his hard work. He announced that Mike Hughes had been appointed 2nd Team manager. PK will be tasking Mike with recruitment and retention. PK will also be discussing the 2nd team with Jonathan Keep and Tony Howcroft to ensure that they are competitive in a tough league.

PK recognised the achievements of the Colts who again performed well in A league and won the Cheshire Bowl.

M&J Chairman's report:

JH reported to the meeting that, for the previous season, Scott Bambrick had done much of the day to day running of the M&J Section. He handed over to Scott who introduced himself to those who had not yet met him.

Scott thanked the meeting for their vote of confidence, in electing him as M&J Chairman, and outlined his proposals for the future of the M&J section.

Scott reported that his main focus would be on the recruitment of new young players to strengthen an already strong section. He explained that it was vital that the M&J section become an integral part of the club and are involved with all the activities at Heywood Rd. He explained is "one club" vision and would be looking to implement it during the coming season.

Secretary's report:

BM informed the meeting that the Club Rules need updating to reflect the current Club situation. He made reference to the Squash Committee, the House Committee and the Estates committee, all of these committees form part of the Club rules but no longer exist within the operations of the Club.

Members are required to accept any changes, to the Rules, at an AGM. It was agreed that the Club should run under the existing rules until the 2018 AGM. BM agreed to produce an amended set of rules, to be circulated to the members prior to the next AGM. If approved, these will be adopted for the 2018/19 season and thereafter.

At this point, the following changes to the membership fees and gate price were proposed:

M&J £150.00 for 2 Parent +1 Child - only 1 parent has voting rights.

M&J £120.00 for 1 Parent + 1 Child – parent has voting rights.

Social Membership £95.00

Gate Price £10.00 per game.

These membership fees and gate price were accepted, by a show of hands.

President's Report:

As acting President, RT proposed the following members as Vice Presidents:

Dave Hulme
Matthew Simpson
Andrew Jibson
Roy Wadsworth
Paul Smith
Jonathan Keep

With a show of hands, all proposed Vice Presidents were accepted.

RT also announced the proposals for the following Executive Positions:

Hon. Secretary: Brad McBride. Proposed by Dave Hulme & seconded by Scott Bambrick
M&J Chairman: Scott Bambrick. Proposed by James Hourihan & seconded by Mike Jefferson.
President: James Hourihan. Proposed by Richard Trickey & seconded by David Levings.

With a show of hands, all the proposed Executives were accepted.

A.O.B

BM opened the meeting up to the floor for any other business.

Neil Thallon pointed out that the Club has not been submitting reports to The Rugby Paper and the Messenger Newspaper. He felt that we are not doing enough to promote the Club in the local press. JH pointed out that all match reports are on the website and we have greatly increased our profile on all of the social media channels. It was questioned whether submitting match reports to the newspapers was beneficial.

JH and PK agreed to look into this.

With no other business, BM thanked everyone for attending the meeting and the meeting was brought to a close.